

CAREER OPPORTUNITIES

Driver (DDRS-Altoona):

Full time, 1st shift Class A CDL driver needed in our Altoona location. Home every night! Please visit our location at 108 5th Avenue SW in Altoona to apply.

Material Handler-1st Shift (Cedar Falls):

Sorts and grades materials as instructed and keeps a constant flow of material to baler. Assists in keeping the facility clean and maintaining a safe work environment. Load and unload trucks/railcars. Bale material in a safe manner. To apply, please visit our location at 1415 East Dunkerton Road in Cedar Falls.

Material Handler-2nd Shift (Cedar Rapids):

Sorts and grades materials as instructed and keeps a constant flow of material to baler. Assists in keeping the facility clean and maintaining a safe work environment. Load and unload trucks/railcars. Bale material in a safe manner. To apply, please visit our location at 901 Ingleside Drive in Cedar Rapids.

Material Handler-1st Shift (Creston):

Sorts and grades materials as instructed and keeps a constant flow of material to baler. Assists in keeping the facility clean and maintaining a safe work environment. Load and unload trucks/railcars. Bale material in a safe manner. To apply, please visit our location at 1447 Highway 34 in Creston.

Maintenance Technician (Iowa City):

City Carton Recycling has an immediate opening for a Maintenance Technician in Iowa City to perform various work on equipment for the recycling industry including: balers, compactors, trucks, forklifts etc. A valid drivers license is required. Three years electrical/mechanical/hydraulic experience and a valid CDL driver's license or ability to obtain CDL preferred. Competitive wage and great benefit package. For consideration, please apply in person or send/email resume to: City Carton Recycling, Inc. Attn: Anthony Spurgetis, 3 E. Benton Street, Iowa City, IA 52240 or AnthonySpurgetis@citycarton.com

Regional Sales Manager (Iowa City and Des Moines):

The Regional Sales Manager will be responsible for outside sales through the development of new recycling and document destruction programs for existing and prospective customers; and equipment sales for existing and prospective customers. This position will generate new customers, new products to recycle, new product and document destruction opportunities, and new equipment sales for City Carton Recycling and Document Destruction & Recycling Services.

Recycling programs to include fiber, non-fiber, shredding, equipment, wire, preventative maintenance and service sales.

Duties:

SALES

- Represent City Carton Recycling to existing customers, and potential new customers for the purpose of promoting and selling all products and services.
- Analyze customer needs and match equipment specifications, recycling services, and document and product destruction services to that need.
- Meet new sales goals for new accounts, new material sales, and new equipment sales as established by the Corporate Sales Manager at review period.

CUSTOMER SERVICE

- Visit existing customers on a monthly basis as determined by goals outlined during review period.
- Troubleshoot potential customer complaints and rectify existing problems.
- Represent City Carton Recycling at various public functions and conferences.
- Maintain a thorough knowledge of the recycling and destruction industry to promote positive services and sales to existing and new customers.
- Work with the general public to educate them about recycling and document destruction.

ADMINISTRATIVE

- Maintain and document accurate records on City Carton Recycling customer database (Goldmine).
- Provide accurate computer-generated documentation of equipment proposals and sales, recycling services proposals and sales, and document destruction proposals and sales.
- Submit all essential sales paperwork for commission to the Corporate Sales Manager.
- Meet regularly with City Carton Recycling personnel to coordinate facility services with the needs of customers.

Requirements:

Bachelor's Degree (preferably in Marketing or Sales) and 2-3 years related sales experience/training; or equivalent combination of education and experience.

Working knowledge of computer software applications is required including Microsoft Office and Goldmine or related sales database software.

A valid driver's license and a good driving record.

To Apply:

Complete the following assessment:

1. Log on to <http://OMGQLink.com/XZDCNY3>
2. Click on .
3. Fill in your name
4. Years in Sales:
5. Years in Industry:
6. Your Email address:
7. Click on
8. Write down your resume key
9. Click on
10. Answer the remaining questions and "submit."

Then submit your resume and cover letter, including salary requirements to:

AnthonySpurgetis@citycarton.com. Resumes received without salary requirements or assessment completion will not be considered.

City Carton Recycling offers an excellent benefits package including:

Health, dental, vision insurance

Flexible Spending Accounts

Life Insurance

401(k) with company match

Paid vacation and holidays

Paid uniforms and cleaning

Wellness Program including gym reimbursement

City Carton is an equal opportunity employer.